

# ASSIMEDICI®

CONSULENZA ASSICURATIVA MEDICI

---

[www.assimedici.it](http://www.assimedici.it)

## **ASSIMEDICI Srl**

**20123 Milano, Viale di Porta Vercellina 20**

**Tel. (+39) 02.91.98.33.11 - Fax (+39) 02.48.00.94.47**

39100 Bolzano, Piazza Domenicani 13

**Tel. (+39) 0471.42.67.11 - Fax (+39) 0471.17.22.034**

Recapiti Roma: Tel. (+39) 06.98.35.71.16 - Fax (+39) 06.23.32.43.357

Recapiti London (UK): Tel. (+44) 20.35.29.61.35 - Fax (+44) 20.35.29.10.29

**[www.assimedici.it](http://www.assimedici.it) E-mail [info@assimedici.it](mailto:info@assimedici.it)**

Partita Iva e Codice Fiscale 07626850965 - Iscrizione RUI B000401406 del  
12.12.2011 - Capitale Sociale 50.000,00 i.v.

# History



*“We have been insuring since 1928”* is the proudly statement of *Mr. Attilio Steffano*, chairman of *Steffano Group*. His name is the same of his grandfather *Attilio*, who started 85 years ago the insurance profession, which became the family commitment, as *INA Assicurazioni* dependent agent.

Roots are the milestone from which every history begins, writing pages of experience and competence.

*“Once upon a time...”* the individual policies written by *Attilio Steffano*, the founder of the *Steffano* dynasty, to cover in the last century agricultural risks and pension plan for several farmers in *Lombardia*. Many years later the *Steffano* family moved to *Milan* where there was, and still is, the hearth of insurance Companies and the economical *Italian* power concentration.

*Steffano Group* published in 2013 the book *“Polizze&Persone (Policies&People)-History and Future”* delivering to the next generations of insurers how success and reliability can be combined in insurance.

Growth means increase of results and competence, both are essential ingredients of any insurance recipe.

*“ A tailored solution follows any problem”* was the reason for which *Attilio Steffano*, the contemporary, decided in 2008 to lean toward independent brokerage service.

In addition of this he decided to explore the complex market segment of medical liability.

Becoming wholesale broker to provide specialized liability coverage for other Agents and unspecialized Brokers was the original mission of the company owned by *Attilio*.

# Steffano Group today

Figures:

- *Over 63.000 managed policies*
- *Over € 25.000,00 written premium*
- *Over 60 people employed*
- *Over 1.400 insurance partners*
- *22° classified in domestic brokerage ranking (Asefi 2013)*
- *20 Companies agreements*

**Assimedici** is the Group Company specialized in medical liability policies and its portfolio share is 80%.

The philosophy of the Group is:

1. *Create New Value by Anticipating the Future Needs of Customers*

The daily confidence with the medical world supports and enlarge the knowledge necessary to better understand the customer's needs.

Updating the policies wording as a consequence of Courts verdicts is the first priority of all members of the technical staff, in order to guarantee the right coverage for the right risk.

2. *Think and Act Globally*

Exploring new market opportunities is a goal to achieve a good alternative placement performance, being able to move towards new solutions and leading underwriters.

Testing and adopting any kind of best available practice is the necessary tool to introduce new technology on a *web platform* to manage and account the portfolio and increase the *fastquote* capability through specialized Apps.

3. *Be a Flexible and Dynamic Group*

Being a scout of new market growing segments encourage the introduction of new dedicated brands which anticipate new specialized companies opportunity.

4. *Offer continuous training and learning programs*

The historical cooperation with the *Milan University-Medical and Legal Dept.* supports high level of cultural events, seminars and training program offered to all the network partners.

In addition of this *Assimedici* produces books, manuals and monothematic digest with reference of all news, court verdicts and legal opinions strictly referred to medical liability.



<b>ASSIMEDICI</b> CONSULENZA ASSICURATIVA MEDICI	<b>assisanità</b>	<b>assiEntiPubblici</b>	<b>ASSIPROFESSIONISTI</b>
<b>ASSIAUTO</b> www.assiauto.it	<b>GE. SIN.</b> gestione sinistri	<b>ASSI PMI</b> PICCOLE MEDIE IMPRESE	<b>ASSINFERMIERI</b> CONSULENZA ASSICURATIVA INFERMIERI
<b>assiART</b>	<b>ASSISANITARIA</b> club della Salute	<b>difesa legale</b> medici	<b>ASSIMEDICI.tv</b>
<b>assi</b> <b>CONDOMINIO</b>	<b>SICURAMED</b>	PAGA LA TUA PROSSIMA SCADENZA DIRETTAMENTE CON LA CARTA DI CREDITO Cartasì VISA VISA V	<b>EUROPE</b> UNDERWRITING WHOLESALE BROKER - BOLZANO
<b>INSURANCE</b> MEGA   STORE WHOLESALE   BROKER	<b>POLIZZA HIV</b> Epatite B e C	<b>COLLABORAZIONI</b> INTERMEDIARI	<b>BestLiabilityUnderwriting</b>
<b>APP</b> <b>ASSIBROKER</b>	<b>APP</b> <b>AGENTI</b>	<b>APP</b> <b>INTERMEDIARI</b>	<b>ASS</b> <b>BROKER</b>
<b>A.R.I.T.M.I.A.</b> Associazione Ricercatori Italiani Tutela Medici Ingiustamente Accusati	<b>CS</b> Medical Malpractice	<b>STEFFANO</b> per il sociale	<b>ODONTOPLANET</b>
<b>AgAdI</b> Associazione gli Anziani di Ipograte	<b>SYMPOSIUM</b> DEI PROFESSIONISTI	<b>TUTTOANESTESIA.IT</b>	<b>INSURANCE</b> WEB

20123 Milano, Viale di Porta Vercellina 20 - Tel. (+39) 02.91.98.33.11 - Fax (+39) 02.48.00.94.47  
 Recapiti Roma: Tel. (+39) 06.98.35.71.16 - Fax (+39) 06.23.32.43.357  
 Recapiti London (UK): Tel. (+44) 20.35.29.61.35 - Fax (+44) 20.35.29.10.29  
 E-mail [info@assimedi.it](mailto:info@assimedi.it)  
 P.Iva e Cod. Fisc. 07626850965 - Iscr. RUI B000401406 del 12.12.2011 - Cap. Sociale 50.000,00 I.v.  
**I nostri dati**



**APP ASSIBROKER** **ASS** **BROKER** **APP** **AGENTI** **APP** **INTERMEDIARI**

**www.appassibroker.it**

per i partner

**ASSIMEDICI** **ASSIPROFESSIONISTI** **assiEntiPubblici**

Collaborano già con noi **1515** partner\*  
**744** Broker | **103** Agenti | **668** Intermediari in Sez. E

La nuova Piattaforma riservata a **AGENTI, BROKER, INTERMEDIARI** in SEZ. E per inviare preventivi ai clienti

**Non è mai stato così FACILE**

Valorizzando:

- il proprio nome / logo
- il proprio numero di telefono
- la propria email
- il proprio sito internet

**RC Professionale**  
**Piano Sanitario**  
**Infortuni**  
**Polizza HIV**  
**Difesa Legale**

Uno strumento **SEMPLICE** e **VELOCE** per identificare le soluzioni disponibili per la copertura assicurativa dei professionisti e per creare preventivi da inviare automaticamente a mezzo e-mail semplificando l'attività commerciale

\* Conteggio partner aggiornato al 18/10/2013

**800-MEDICI** **800-633424** **Info Line** **02.91983311**

**ASSIMEDICI Srl**  
 20123 Milano, Viale di Porta Vercellina 20 - Tel. (+39) 02.91.98.33.11 - Fax (+39) 02.48.00.94.47  
 39100 Bolzano, Piazza Domenicani 13 - Tel. (+39) 0471.42.67.11 - Fax (+39) 0471.17.22.034  
 Recapiti Roma: Tel. (+39) 06.98.35.71.16 - Fax (+39) 06.23.32.43.357  
[www.assimedi.it](http://www.assimedi.it) E-mail [info@assimedi.it](mailto:info@assimedi.it)  
 Iscrizione RUI B000401406 del 12.12.2011

